

Ralph F. Manning

Seasoned private practice and company attorney who provides high-quality counsel by understanding, prioritizing and meeting the client's objectives in every transaction and is a cost-effective negotiator, problem solver and legal adviser for a wide range of business and personal legal matters.

Ralph has represented businesses and individuals for over 35 years in transactional and business law matters including mergers, acquisitions and divestitures, intellectual property, succession planning, corporate governance, real estate and estates & trusts issues.

Ralph represents businesses of various sizes and types from start-up to Fortune 100 firms, and has handled a broad range of business transactional matters. He has served as both outside and inside General Counsel for many businesses. Ralph has participated in many merger, acquisition and sale transactions, and he has extensive experience representing either the acquiring or the acquired party in many U.S. and foreign jurisdictions on five continents. Ralph also is an experienced intellectual property attorney and a licensed patent attorney.

Prior to joining private practice, Ralph served as General or Assistant General Counsel and an officer of Allied-Signal, Inc., Echlin Inc. and Eltra Corporation.

Representative Experience

- Represented a mid-sized Pennsylvania specialty manufacturing company as general counsel and assisted the company in its exit strategy to be sold to a strategic buyer over a five year period.
- Represented a private Pennsylvania environmental engineering services firm as general counsel and in acquiring the assets of another engineering services firm, which acquisition complements and adds value to my client.
- Represented a private Pennsylvania management and human resources services holding company to acquire other value added businesses and to serve as outside general counsel to all such businesses.
- Represented an offshore financial institution in a staged stock purchase transaction with a U.S. bank.

Practice Areas

- Business & Finance
- Business Succession Planning
- Construction
- Estates & Trusts
- Higher Education
- Intellectual Property
- Manufacturing
- Mergers & Acquisitions
- Real Estate
- Privacy, Data Security & Technology



CHAIR, MERGERS & ACQUISITION GROUP
CO-CHAIR, INTELLECTUAL PROPERTY GROUP
CO-CHAIR, TECHNOLOGY & DATA SECURITY GROUP
CO-CHAIR, CLIENT DEVELOPMENT GROUP

SHAREHOLDER

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Awards + Recognition

- *The Best Lawyers in America*®, Construction Law
- *The Best Lawyers in America*®, Corporate Governance Law
- *The Best Lawyers in America*®, Compliance Law
- *The Best Lawyers in America*®, Intellectual Property Law
- *Pennsylvania's Super Lawyers*®, Business/Corporate Law
- *Pennsylvania's Super Lawyers*®, Mergers and Acquisitions Law
- *Pennsylvania's Super Lawyers*®, Intellectual Property Law

Professional + Community Affiliations

- Leadership Pittsburgh XII, Participant
- Regional Development Funding Corporation, Director
- Rotary Club of Pittsburgh, Member and past President
- Rotary District 7300, Foundation Chair and Finance Committee Member

Education

- University of Pittsburgh School of Law (JD)
- Carnegie Mellon University (MS)
- University of Pittsburgh (BS)
 - Chemical Engineering
- University of Pennsylvania School of Law (JD)

Chemical Engineering

Bar Admissions

- Pennsylvania
- Connecticut
- New Jersey