

Barry K. Nelson

Seasoned dealmaker who provides high-quality counsel by understanding and prioritizing the client's objectives in every transaction.

Barry concentrates his practice in the areas of commercial finance and corporate transactional law representing financial institutions and a wide variety of business clients.

Barry's finance practice involves representing financial institutions and borrowers in the documentation, negotiation and closing of single and multi-lender secured and unsecured credit facilities including;

- Asset based lending
- Construction and real estate financing
- Mezzanine financing
- Working capital facilities to U.S. exporters
- Overseas project financing
- Insured financing to overseas purchasers of U.S. exports

Barry also serves in the role of corporate counsel to many companies acting as a trusted adviser to businesses ranging from start-ups and small privately-held companies to publicly traded companies with large global footprints. He advises clients on a wide range of transactions including:

- Mergers and acquisitions
- Divestitures
- Article 2 sales transactions
- Public and private bid contracts
- Government contracts
- Intellectual property rights and licensing agreements
- Service contracts
- Financing arrangements
- Distribution and sourcing agreements
- Manufacturing Agreements

He also provides direct industry participants, such as growers, dispensaries and investors, with legal advice regarding the Medical Marijuana Act, medical marijuana regulations, and the latest industry developments. Barry advises clients on the following issues related to medical marijuana:

- Entity formation and structuring
- Application process and licensing with the PA Department of Health
- Corporate and commercial transactions, mergers and acquisitions and financing
- Real estate matters
- Zoning requirements
- Privacy regulations
- Records retention and document management



**CO-CHAIR, FINANCE GROUP
CHAIR, MEDICAL MARIJUANA
GROUP**

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- Litigation

While at Duquesne Law School, he externed for Justice Ralph Cappy of the Pennsylvania Supreme Court.

Practice Areas

- Business & Finance
- Finance
- Manufacturing
- Medical Marijuana
- Mergers & Acquisitions

Education

- Duquesne University School of Law (JD, *cum laude*)
 - Member - *Duquesne Law Review*
- Allegheny College (BA, *cum laude*)
 - Environmental Studies, Alden Scholar

Bar Admissions

- Pennsylvania