

COVID-19 and Physician WRVU Productivity

Articles, COVID 19: Answers to Business Challenges, News March 25, 2020

A vast majority of current physician employment contracts, both with larger systems and in individual practice, have some sort of productivity component for compensation, dependent upon the production of:

- WRVUs (Work Relative Value Unit)
- Collections
- Net Profits

Even if there are no negotiated “resource” provisions, most contracts also have what was always thought to be just generic obligations of the employer to provide appropriate resources—which they are not necessarily doing if the “offices are closed”, or there are some other restrictions.

I would suggest it is not good planning to wait until you see what happens. Perhaps you, or a group of you, can initiate the discussion, request postponement of the productivity requirements, etc.

Contact Mike Cassidy if you would like to discuss.